



U.S. | EUROPE | ASIA

Jump | [Free Trial Issue](#)

Search Quote

Select Section

Go



HOME PAGE FOR THE WORLD'S BUSINESS LEADERS

[HOME](#) [BUSINESS](#) [TECHNOLOGY](#) [MARKETS](#) [WORK](#) [LISTS](#) [PERSONAL FINANCE](#) [LIFESTYLE](#)

[Home](#) > [News & Analysis](#)

[E-mail](#) | [Comments](#) | [E-Mail Newsletters](#) | [RSS](#)

Associated Press



Tips for Self-Employment

11.10.2004, 02:04 PM

Self-employment can be a rewarding career path. But experts say you should think about a few things before you make a move:

_ Have you ever worked in the business you're considering? If not, get a job in the field - or interview several people who do what you want to do. "You want to learn from the people who are doing well," says Stacey Mayo, a certified career coach and author of "I Can't Believe I Get Paid To Do This."

_ How much do you know about running a business? Do you have a business plan? Do you have seed money? Many higher learning institutions offer courses and entire programs on self-employment. Experts also suggest visiting your library or local bookstore to check out the many books written on the topic.

"Somebody may be very good at what they do; they may be good with a computer, or a good graphic artist or a plumber," says Gene Fairbrother from the National Association for the Self-Employed. "But knowing how to be a good plumber is not going to make them successful in their own business."

_ Fairbrother also advises against moving too quickly, especially if you've never run your own business. As he often tells people who want to work for themselves, "Speed kills."

[E-mail](#) | [Comments](#) | [E-Mail Newsletters](#) | [RSS](#)

Today's Top Stories

[Consumer Confidence Rises In November](#)

Associated Press - 11/12/04 2:01:08 PM ET

A preliminary November report on consumer sentiment showed a reading of 95.5, up from 91.7 in October.

ADVERTISEMENT

OPEN SMALL BUSINESS NETWORK™



AN OFFER AS GOOD AS GOLD

- FIRST YEAR FEE-FREE
- NO PRE-SET SPENDING LIMIT
- ONGOING SAVINGS ON BUSINESS PURCHASES

CLICK TO APPLY NOW
GET A DECISION IN 60 SEC

[Free Trial Issue of Forbes](#)

G

Get quotes

[LendingDirect.com](#)
[Should I Refinance?](#)

[Lendit](#)